

GRI 100

Graduate, REALTOR® Institute



March 8th & 9th, 2018

BP Energy Center

900 East Benson Boulevard, Anchorage

March 6th & 7th, 2018

Valley Board of REALTORS® Office

741 East Susitna Avenue, Wasilla

Pricing, Sales & Marketing

(Course #15306, 7 ECE credits)

Time: 9am-5pm

Instructor: TBD

Location: TBD

Purchase & Sales Agreements

(Course #15307, 7 ECE credits)

Time: 9am-5pm

Instructor: TBD

Location: TBD

Leveraging Technology for Real Estate

(Course #15785, 6 ECE credits)

Time: 9am-5pm

Instructor: TBD

Location: TBD

HomeChoice (Course #1088, 6 ECE credits)

Benefits of AHFC (Course #C2905, 1 ECE credit)

Renovation Options (Course #C2913, 2 ECE credit)

Time: 9am-5pm (FINAL TEST at end of day)

Instructor: Maude Morse, AHFC

Location: TBD

Technology...how to use it to best service your clients and **generate more business.**

Network with REALTORS® from throughout Alaska...increase potential for referrals.

Newest finance possibilities to get more buyers qualified.

Benefits of attending the GRI Program

Approved for Continuing Education credits.

According to a NAR survey, GRI designees earn approximately **\$27,000 more per year** than non-GRI designees.

LUNCH IS ON YOUR OWN FROM 12-1PM EACH DAY.

GRI 100 is co-sponsored by:

Alaska Association of REALTORS®, Anchorage Board of REALTORS® and the Valley Board of REALTORS®

This course consists of 4 classes over 4 days.

Two are held in Anchorage and two are held in Wasilla.

Name _____

Company: _____

Address: _____

Phone: _____ Email: _____

Tuition: \$250. Make checks payable to: Alaska Association of REALTORS®.

Visa/MC number _____ Expiration Date _____ / 20 _____ CVC# _____

Signature: _____ Billing Zip Code _____

**Email, fax or mail this registration form to: bobmanwaring@alaskarealtors.com
4205 Minnesota Drive, Anchorage, AK 99503 FAX (907) 561-1779 Phone (907) 563-7133**