



*It's not too late!*

Sign up now for the 2010

## AAR Convention and Trade Show in Juneau!

September 14 through 17

[www.AlaskaREALTORS.COM](http://www.AlaskaREALTORS.COM)

### *Courses for residential, property managers and commercial practitioners!*

What to bring, what to bring....

- **Laptop** – this is a “green” convention” and we will be sending you a link to a site where you can download all the handouts for the Convention and Trade Show. In addition, there is a comfortable dedicated “bloggers/internet” lounge to keep in touch with your clients and keep up with your transactions! Wireless service is available throughout Centennial Hall.
- **“Cocktail wear”** – there are two events with cocktail wear suggested. That means guys, bring a nice suit and gals have fun and get dressed up! Events: Icebreaker Cocktail Party and Awards Night.
- **Casual wear** – Affiliate night on Wednesday is relaxed so it is the perfect night to dress *down home* and casual; and you or your family may want to take advantage of some of the great tours that are offered here in the summer so you need some casual clothes.
- **Money** – we have the special discounts at select stores downtown Juneau. Yea! Shopping!
- **Family!** We will have information at registration on activities that your family can take advantage of while you are attending education courses or meetings.

Don't forget we have two of the best national educators joining us: [Adorna Carol](#) and [Karel Murray](#); both courses are for everybody and every specialty whether residential, property management or commercial!

In addition, we have 3 roundtables for REALTORS® and Affiliates; All Affiliates and trade show participants are encouraged to take advantage of these roundtables as their schedule permits!!

I can't forget that [Jose Sesso](#) from [REALTOR.COM](#) has a special course on marketing strategies and how to grow your business! *Score!*

Registration is easy! You can complete your registration on-line on the [AAR Website](#)! Then, you can call the **Baranof Hotel** to book your room, and then go on-line to get your airlines reservation and discount with **Alaska Airlines!** Easy peasy!

You can read more information on the Convention and Trade Show, just visit our website [www.AlaskaREALTORS.com](http://www.AlaskaREALTORS.com)!

For questions e-mail: [PeggyAnn@ACHConsulting.com](mailto:PeggyAnn@ACHConsulting.com) or call me **907.723.8642**.

More next week!

FYI...

[Alyeska Title](#) is sponsoring our cool convention badges!

[Alaska USA](#) is sponsoring the welcome gift ☺

[Stewart Title](#) is sponsoring the convention and trade show bags!

[Wells Fargo Home Mortgage](#) is handing the entertainment!

### **Updated Convention & Trade Show Snapshot:**

#### Tuesday 14:

12 Registration Opens at Centennial Hall Lobby!

1:30 [Prudential SE AK Real Estate](#) presents the **BOD Meeting – Baranof Hotel, Gastineau Suite**

1:30 – 4:30 **Trade Show Grand Opening, Centennial Hall Ballroom 1** (*make sure you arrive in time for the Trade Show Grand Opening! State Sen. Dennis Egan will cut the ribbon!*)

5:00 [SE Alaska MLS](#) presents **Ice Breaker Baranof Hotel, Treadwell Room** (*cocktail wear*)

#### Wednesday 15:

All Day [Homes and Land](#) presents the **Bloggers/Internet Lounge, Miller Room**

8:00 – 9:00 [Alaska MLS](#) presents our Continental Breakfast

9:00 – 9:30 [Alaska MLS](#) presents the **Opening Ceremony** (special stuff happening here!)

#### **Centennial Hall Ballroom 3**

9:30 – 12:30 [Residential Mortgage](#) presents [Adorna Carroll](#) – Opening Speaker -

**Introduction to the NAR Green Designation – for all real estate specialties, not just residential,**

#### **Centennial Hall Ballroom 3**

12:30 – 2:00 [AHFC](#) presents **Trade Show Lunch, Sheffield Ballroom 1**

2:00 -5:00 Education:

[Alaska USA Mortgage](#) – Residential Course (by [Maude Morse, AHFC](#)) Hickel Room

[Exit Realty of Juneau](#)– Property Management Course (by [Charlie Sandberg](#)) Egan Room

[Coldwell Banker Race Realty](#) – Commercial Course (by [Neil Thomas](#)) Hammond Room

2:00 – 4:30 [Coldwell Banker Race Realty](#) presents the **Interest Roundtables** for Affiliates and REALTORS® not taking courses (Centennial Hall Lobby)

Dale Price and/or Terry Bryan from [First American Title](#) : “RESPA, Title, and Closing Oh My!”

Nathan Parmelee, financial advisor: “get your \$ together (for retirement).”

Bob Manwaring from [AK MLS](#) : “Smartphones!”

4:30 – 5:30 Trade Show, Centennial Hall Ballroom 1

6:00 [State Farm Insurance - Jim Kelly](#) presents **Affiliate Night** ([Juneau Arts & Cultural Center](#)) (*casual wear!*)

#### Thursday 16:

All Day [Homes and Land](#) presents the Bloggers/Internet Lounge, Miller Room

8:00 – 9:00 [Alaska MLS](#) presents our Continental Breakfast  
9:00 **General Membership Meeting, Centennial Hall Ballroom 3**  
12:00 – 1:30 [Pacific Northwest Title](#) / [Fairbanks Title Agency](#) / [TIA](#) / [South Central Title Agency](#) presents **Celebration of Past Presidents/REALTOR'S of the Year Lunch, Centennial Hall Ballroom 3**  
1:30 – 4:30 Education:  
    [Alaska USA Mortgage](#) – Residential Course (by [Maude Morse, AHFC](#)) Hickel Room  
    [Exit Realty of Juneau](#) – Property Management Course (by [Charlie Sandberg](#)) Egan Room  
    [Coldwell Banker Race Realty](#) – Commercial Course (by [Neil Thomas](#)) Hammond Room  
1:30 – 5:00 Trade Show – last chance to get in there and visit your favorite vendors!  
2:00 – 4:30 [Coldwell Banker Race Realty](#) presents **Interest Roundtables** for Affiliates and REALTORS® not taking courses (Centennial Hall Lobby)  
    Dale Price and/or Terry Bryan from [First American Title](#) : “RESPA, Title, and Closing Oh My!”  
    Nathan Parmelee, financial advisor: “get your \$ together (for retirement).”  
    Bob Manwaring from [AK MLS](#) : “Smartphones!”  
6:00 [First American Title](#) presents ARPAC Night / Auction ([Mt. Robert's Tram](#))

Friday 17:

All Day [Homes and Land](#) presents Bloggers/Internet Lounge  
8:00 – 9:00 [Alaska MLS](#) presents our Continental Breakfast  
9:00 – 12:00 Education: [Alaska USA Mortgage](#) presents **REALTOR.COM Course, Centennial Hall Ballroom 3**  
9:00 – 12:00 [Coldwell Banker Race Realty](#) presents **Interest Roundtables** for Affiliates and REALTORS® not taking courses  
    Dale Price and/or Terry Bryan from [First American Title](#) : “RESPA, Title, and Closing Oh My!”  
    Nathan Parmelee, financial advisor: “get your \$ together (for retirement).”  
    Bob Manwaring from [AK MLS](#) : “Smartphones!”  
12:00 – 1:30 [CRS](#) / [Juneau Empire](#) present the **ISC Lunch** (Institutes, Societies, and Councils of NAR) Featuring CRS – Certified Residential Specialists. **Special Guest Speaker Tim Lund, NAR Regional Vice President, Region 12, Centennial Hall Ballroom 3**  
1:30 -4:30 [Fidelity Title Agency](#) and [Mat-Su Title Insurance Agency](#) present our **Closing Speaker Karel Murray – Does Your Business Have Bounce?** – Motivational plus nuts and bolts information for every specialty! **Centennial Hall Ballroom 3**  
5:30 – 6:30 [First American Title](#) presents **ARPAC \$99 Club Cocktail Party** (must have contributed \$99 or more in 2010) **Baranof, Gastineau Suite**  
5:30 – 6:30 **Open Cocktail Party**, Centennial Hall Lobby  
6:30 [First Bank](#) presents **Awards Night Dinner** at Centennial Hall Ballroom 1 & 2 (**cocktail wear**)